

# PEKKA PÄKKILÄ | PARTNER

## Experience and skills offered to Berhan Clients:

- 25 years of experience gained in versatile management positions in Finland and abroad, most of the career served as senior executive.
- Experience in global listed companies but also in family owned companies.

## Particular areas of experience:

- General management in multinational business
- B-to-B sales, marketing and partnerships
- Business due diligence and post-acquisition integration

## Working experience:

- **2012- Berhan Ltd Partner**
- **2010-2012 Koskisen Oy**  
Managing Director, family owned company manufacturing sawn timber, plywood and chipboard
- **2001-2010 Konecranes Corporation Oyj**  
Global Business area President, member of corporate executive team
- **1998-2001 Naval Oy**  
Sales Manager, valve sales to existing markets and new market entry in Eastern Europe and China
- **1987-1998 KCI Konecranes** (until '94 part of Kone)  
Sales and general management positions in Finland and in USA



## Personal:

- Born 1961 in Ii, Finland

## Education:

- Engineer, Turku Institute of Technology
- Leadership courses at Henley, UK and IMD, Switzerland