

ARTO JUOSILA | PARTNER

Experience and skills offered to Berhan Clients:

- 30 years management and executive experience in multinational business and business development.
- 5 years experience as project partner in Berhan Ltd with active role in certain Berhan key projects.
- Several years of experience as start-up company founder and developer

Particular areas of experience:

- Developing and implementing international growth strategies
- Business development in new cultures and environments
- Strong understanding of financial and organizational issues.

Working experience:

- **2008 - Berhan Ltd.** Partner
 - Co-founder and Chairman of Ahkera Smart Tech CEO and founder of Arma Developmet Ltd
- **1994-2008 Konecranes Corporation Plc**
 - 2005 – 2008 Group Vice President, Administration and Business Development
 - 2003-2005 Group Vice President and Chief Executive, Region Asia Pacific
 - 1994 – 2003 President, Standard Lifting Equipment Business Area and member of the Konecranes Executive Board
 - 1980-94 Kone Corporation
- Several managerial positions both in controller and business responsibility in Finland and internationally



Personal:

- Born 1955 in Kotka, Finland

Education, Honors:

- MSc (Economics), Turku School of Economics
- Member of Riihimäki-Hyvinkää Chamber of Commerce
- Member of Finland Hong Kong Trade Association
- Member of Rotary International and Old Tablers, Finland